

CASF Officers & Directors

The 2014 Election was held and the Officers & Directors for 2014-2015 will be installed at the 64th Annual Installation banquet on Thursday, June 5, at the Old Davie School Historical Museum. The incoming officers are: **President - Bob Baer**, Central Florida Equipment, **First Vice President - Frank Frione**, GFA International, **Second Vice President - Russell Anderson**, MOSS, **Secretary/Treasurer - Mindy Szarowicz**, Baker Concrete Construction; **Immediate Past President - Craig Heiser**, M.C. Velar Construction and **Past**



Bob Baer,
Central Florida Equipment
CASF President 2014-2015

President - Doug Wallace, Stiles Construction Co.

The Directors elected for the 2014-16 term are **Bill Bower**, Southeast Mechanical Contractors; **Randy Farmer**, CEMEX; **Mike Fee**, Lotspeich Co. of Fla.; **Justin Lord**, Central Broward Construction and **Sid Miller**, Miller Glass & Glazing.

Directors completing their term in 2015 are **Tim Anderson**, JWR Construction Services; **Chris Long**, Kaufman Lynn Construction; **Michael O'Donoghue**, Suffolk Construction; **Rick Schuerger**, John Moriarty & Associates of Fla. and **Jeff Slade**, Miller Construction Company.

Member News

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Florida

John Traxler has joined **Miller Construction Company** as senior preconstruction manager. "John's track record spans virtually every sector of commercial construction, under the most exacting conditions," said Miller Construction President Harley Miller. "His proven ability to add value from a project's earliest planning stages matches and is fundamental to our team's approach."

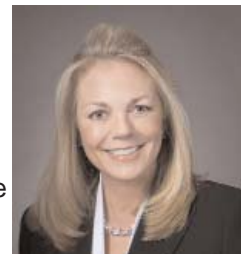


John Traxler

Before joining Miller, Traxler was a vice president for 28 years with Balfour Beatty Construction and its precursor firms Centex Construction Company, Centex Rooney Construction Co. and Frank J. Rooney Construction.

Traxler earned his Bachelor of Science degree in Building Construction from the University of Louisiana at Monroe and is a U.S. Navy veteran.

Melinda S. Gentile, a Partner in the Miami office of the national construction law firm of **Peckar & Abramson P.C.** has been named the Co-Chair of the 5th annual Groundbreaking Women in Construction (GWIC) Conference which takes place on June 12, 2014 at the McGraw-Hill Conference Center in New York City.



Melinda S. Gentile

A past president of the NAWIC- Broward County chapter, Gentile's practice focuses on all aspects of construction law and construction dispute resolution.

2014 Summer Getaway & Planning Meeting

Naples, August 8 -10

All CASF Members are invited to attend!
(Cut-off for room reservations is July 1, 2014)



INSIDE:

Golf & Fishing Tournament Results

Providing Quality in All Their Products

Each month Construction FOCUS features a CASF member company, selected by drawing a business card from among those attending the monthly networking breakfast. The next breakfast, sponsored by Miller Construction Company, will be held on Thursday, June 19, 7:30 a.m. at the Courtyard by Marriott-Cypress Creek in Ft. Lauderdale.

Ellen & Steve Sax started PIP Printing and Marketing Services at their present South Florida location in 1980. The company's six employees are: Ruben Holschauer, Matthew Trask, Steve Sikora, Mariela Escalona, Winston Chang, and Marcelo Lopez. They each deal with the day to day operations and add tremendously to the overall quality of the company.

Services they provide include: printing, signature signs, mail-outs, webpage designs, company branding, mobile apps, and other company related correspondence materials (books, pamphlets, thank-you cards). PIP's main goal is to make sure that they provide quality in

all their products to help their customers get noticed. The company's philosophy is simple; help businesses attract new customers that they don't have. Ruben Holschauer, account manager, adds, "If I can help a company improve their bot-



tom line then they will consider using PIP more often; I'm like an unpaid salesman for customers...I promote their business wherever I go."

The top qualities of PIP, according to Ruben, include: punctuality, great service,

quality work and consistency. These are what make PIP the best. However, those qualities are not the only things that are a part of PIP's success. The work environment plays a key role as well, "The best thing about working at PIP is that they allow me the freedom to interact with potential customers, this freedom provides for an optimum sales experience" states Ruben. The difference between PIP Printing and Marketing

Services and other competing companies is honesty. Ruben elaborates on this difference "I work hard to make sure that customers make cost efficient purchas-

es. We try to economize the customers' purchases giving them the biggest bang for their buck and allowing them to use remaining funds for other aspects of their business."

PIP joined CASF in 2009; Ruben Holschauer is currently an active member and ambassador for CASF. "The benefits of CASF are the ability to network with a lot of people, creating lasting relationships and future business opportunities. CASF members are very loyal to one another; I have experienced this first hand" states Ruben.

PIP Printing and Marketing Services is located at Westgate Business Center 5066 Hiatus Road Sunrise, FL; to contact Ruben call (954) 465-4208.

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OFFICERS

Craig Heiser, M.C. Velar Construction, President
Bob Baer, Central Florida Equipment, First Vice President
Frank Frione, GFA International, Second Vice President
Russell Anderson, Moss & Associates, Secretary/ Treasurer

BOARD OF DIRECTORS

♦**Tim Anderson**, JWR Construction Services ♦**Sidney Blaauw**, Steel Fabricators, LLC
♦**Michael W. Fee**, Lotspeich Co. of Florida, Inc. ♦**Donald Ferguson**, Cayman National Manufacturing
♦**Chris Long**, Kaufman Lynn Construction ♦**Justin Lord**, Central Broward Construction
♦**Michael O'Donoghue**, Suffolk Construction ♦**Richard W. Schuerger**, John Moriarty & Assoc. of FL.
♦**Jeff Slade**, Miller Construction Company ♦**Mindy Szarowicz**, Baker Concrete

IMMEDIATE PAST PRESIDENT

Doug Wallace, Stiles Construction Company

PAST PRESIDENT

Bill Bower, Southeast Mechanical Contractors

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♦LEGAL ADVISOR, **Heath Eskalyo**, Kelley Kronenberg
Contributing Writer, **Kristina Forbes**

Construction Focus is the official publication of the Construction Association of South Florida. Article suggestions and submissions for publication consideration should be forwarded to the Executive Vice President.

Legal Q & A

Q I hear that there are some statutes regarding my being paid quickly on government jobs, what's up with that?

A Yes. However, there is a myriad of statutes that may apply, depending on the exact contracting scenario. Are you the GC or otherwise in direct contract with the government or are you a subcontractor or material supplier? Is the project for the state or for a local government? From other comments in your question, it seems that you are a subcontractor on a job with the county.

For contracts with a local government a subcontractor would look to Florida Statute § 218.735 subsection (6). This section states a contractor must pay his subs or suppliers all undisputed amounts owed within 10 days of the contractor's receipt of payment from the owner. Likewise the subcontractor must pay all undisputed amounts to its downstream subs or suppliers

within 7 days of receipt of payment from the contractor. If the monies claimed owed are disputed, the payer must notify the payee of the amount disputed and what actions can be taken to cure the dispute.

Florida Statute § 218.73 (9) provides that payments due and not made within the time periods specified shall bear interest at the rate of 1 percent per month, or the rate specified by contract, whichever is greater.

While this all sounds great in theory, in practice, it loses some of its teeth. I do not think anybody would be hard pressed to find a reason to dispute payment. Further, the remedy available is the possibility of interest on the funds when eventually paid, which may very well be included in the contract anyway.

A more interesting and effective provision of this same statute is contained in subsection (8). §218.735(8) limits the amount of retainage the government can withhold to 10% then

requires the government to reduce the contractor's retainage to 5% after the project is 50% completed. Likewise the Contractor must reduce the retainage to its subs and pass down any retainage it has received.

Kevin J. Taylor has been Certified by the Florida Bar as an expert in construction law. For more information view his website www.kevintaylorlaw.com.

Hole-in-One Winner!



Ron Siemens, JMA of Florida, made a Hole-In-One on the 12th hole of FLCC's South Course at 2:30 p.m. and won the car sponsored by Bateman, Gordon & Sands.



2014 Charity Golf Classic Winners

North Course

- 1st Place** Northwestern Mutual Financial (57)
- 2nd Place** Healey Plumbing (59)
- 3rd Place** Bermuda Landscape & Design (60)
- Closest** Randy McDade, Supermix Concrete
- Straightest** Mark Vavrek, Speedy Concrete Cutting
- Longest** Josh Agresti,

South Course

- East Coast Metal Decks (58)
- The Blue Book (62)
- Florida Power & Light (62)
- Guy Reese, MOSS
- Sterling Fordham, JWR Services
- Danny Wood, Enterprise Fleet Mgt.



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 FORT LAUDERDALE, FL 33309

ROUTE TO:

3rd Annual Tom Tucker Memorial Fishing Tournament Results

1st Place - Rambunctious (268.0 points)
Bruce Capon, Balfour Beatty Construction

2nd Place - Skipjac (72.0 points)
Bernard Paul-Hus, Hypower, Inc.

3rd Place - Master Plan (62.0 pts.)
Ray Crawford, Crawford Tracey Corporation

4th Place - Marlin Azul (32.0 pts.)
Duran Brown, Bateman, Gordon & Sands

Largest Dolphin - Rambunctious 34 lbs.

Bimini Sands Resort, Bahamas
 May 16-18, 2014

